

LOUISIANA SALES AND USE TAX COMMISSION FOR REMOTE SELLERS

DRAFT Minutes of April 9, 2026 Meeting

- I. **Call to Order/Roll Call** - The meeting of the Louisiana Sales and Use Tax Commission for Remote Sellers was called to order at 11:05 AM by Chairman McManus. A quorum was established with five members in attendance. Members present were:

1. Shawn McManus (LULSTB)
2. Kressyn Krennerich (LULSTB)
3. Betty Jo Bourgeois (LULSTB)
4. Amanda Granier (LULSTB)
5. Andrew Perilloux (LDR)

II. **Approval of Meeting Minutes from March 19, 2026**

- A motion was made by Ms. Bourgeois to approve the meeting minutes from the meeting held on March 19, 2026 and seconded by Ms. Krennerich. Following a call for public discussion and a vote, the minutes were approved unanimously by the members present.

III. **Report From Executive Director**

A. **Distribution Report**

- Ms. Roberie reported that the February receipts distribution for March, due April 1, is scheduled to be distributed next week. Based on preliminary figures, this distribution is projected to be 12–15% higher than the February distribution amount of \$64 million. She further noted that the Commission’s first occupancy tax distribution, estimated at approximately \$5 million, will also be issued next week.
- Ms. Roberie reported that the Commission averaged more than 50 new accounts per week in March, bringing the total number of registered accounts to 13,992. She noted that February receipts increased by 12–15% compared to the same period last year. She also provided an update on occupancy taxes, stating that the Commission’s first occupancy tax distribution is expected to occur next week and will include four to five registered marketplaces facilitators. Ms. Roberie further noted that the Commission is working with the Louisiana Travel Association to identify entities providing sleeping accommodations and to remind them of their registration and remittance obligations effective January 1, 2027. Ms. Krennerich discussed the benefits of the single sales tax collector also serving as the single occupancy tax collector, and inquired whether such legislation would best be pursued through the Remote Sellers Commission or the tourism commissions. Ms. Roberie responded that the Commission has been meeting with representatives of the tourism commissions regarding ways that occupancy tax collection could be improved in the future.

B. Budget

- Ms. Roberie provided an updated financial report as of April 6, 2026, noting that there have been no significant changes since the Commission’s meeting three weeks prior, with only minor adjustments reflected in the updated figures. She further reported that the Commission remains under budget, primarily due to unfilled positions, and noted that software costs have been the most significant budget adjustment this year.

C. Other Updates/Information

- Ms. Roberie discussed ongoing efforts to resolve occupancy tax system issues through continued collaboration with the Travel Association and the Tourism Commission. She reported that the team has made progress on system enhancements related to tax registration, filing, and return processing, with additional modules planned for future development. She also noted improvements in the management of software support tickets, including consolidating and addressing duplicate entries, with some issues being resolved by correcting underlying system issues. Ms. Roberie provided updates on open tickets, noting 35-40 issues remain, with a meeting scheduled next week to review priorities with the developer. She mentioned 23 enhancement items including features like VDA import file functionality, features that will improve the taxpayers’ experience and additional reporting functionality.
- Ms. Roberie provided an update on preparations for the new, additional office space, noting ongoing work related to furniture configurations and lease finalization. She stated that the Commission plans to advertise open positions when the date that the space will be ready for occupancy is known.

IV. Discussion/Action Items

A. Extension of Legal Contracts

- Ms. Roberie discussed the need to extend legal contracts with Patrick Amedee and Keogh, Cox & Wilson for one year as well as increase the contract amount to \$65,000 each which will be included in next year’s budget. A motion was made by Ms. Krennerich to allow the executive director to move forward with the contract amendment and seconded by Ms. Bourgeois. Following a call for public discussion and a vote, the motion was unanimously approved.

B. Introduction of FY 2026-27 Budget

- Ms. Roberie presented the FY 2026–2027 budget, highlighting increases in staff positions, system development, and rental expenses, along with a corresponding increase in operating expenses. Ms. Roberie noted that there are three additional positions included in next year’s budget – two compliance

specialists and one tax specialist. It was also noted that the staffing levels for the occupancy tax function is still unknown and could result in additional positions being requested in the future. She advised the Commission that salary increases for classified employees are included in the budget in accordance with civil service rules and increases area also included for unclassified positions as has historically been done. She also noted that there may be an increase in the financial services costs when the contract is renewed, as tracking direct and indirect costs related to occupancy taxes will be incorporated into the scope of work.

Revenue was projected at a 20% increase over the expected revenue of \$9 million for the current year.

The Commission also discussed the potential need to add an assistant executive director position in future budget cycles as the office continues to expand.

V. Other Business

- Ms. Roberie introduced and welcomed Matt Coury as the new CEO of Neumo.

VI. Public Comment

- No public comment.

VII. Adjournment

- With a motion by Ms. Bourgeois and a second by Mr. Perilloux, Chairman McManus declared the meeting adjourned at approximately 11:34 AM.